



# ARIZONA DEPARTMENT OF TRANSPORTATION MARICOPA TRANSPORTATION EXCISE TAX

JUNE 2006

(DOLLARS IN THOUSANDS)

## Monthly Revenue Trends

|                 | <b>FY 2005</b>       | <b>FY 2006</b>       |                      | <b>FY 2006 /2</b>      |                      |
|-----------------|----------------------|----------------------|----------------------|------------------------|----------------------|
|                 | <b><u>Actual</u></b> | <b><u>Actual</u></b> | <b><u>Change</u></b> | <b><u>Estimate</u></b> | <b><u>Change</u></b> |
| July            | \$25,739             | \$30,334             | 17.9%                | \$27,978               | 8.4%                 |
| August          | 24,250               | 28,480               | 17.4%                | 26,547                 | 7.3%                 |
| September       | 24,464               | 29,241               | 19.5%                | 26,953                 | 8.5%                 |
| October         | 25,481               | 29,502               | 15.8%                | 27,466                 | 7.4%                 |
| November        | 25,172               | 28,846               | 14.6%                | 27,655                 | 4.3%                 |
| December        | 24,966               | 29,722               | 19.1%                | 27,178                 | 9.4%                 |
| January         | 31,965               | 37,227               | 16.5%                | 33,874                 | 9.9%                 |
| February        | 24,763               | 28,585               | 15.4%                | 26,525                 | 7.8%                 |
| March           | 25,349               | 29,670               | 17.0%                | 27,189                 | 9.1%                 |
| April           | 28,946               | 32,730               | 13.1%                | 30,489                 | 7.3%                 |
| May             | 27,558               | 31,127               | 13.0%                | 28,757                 | 8.2%                 |
| June            | 28,154               | 32,173               | 14.3%                | 28,989                 | 11.0%                |
| <b>Total /1</b> | <b>\$316,806</b>     | <b>\$367,637</b>     | <b>16.0%</b>         | <b>\$339,600</b>       | <b>8.3%</b>          |

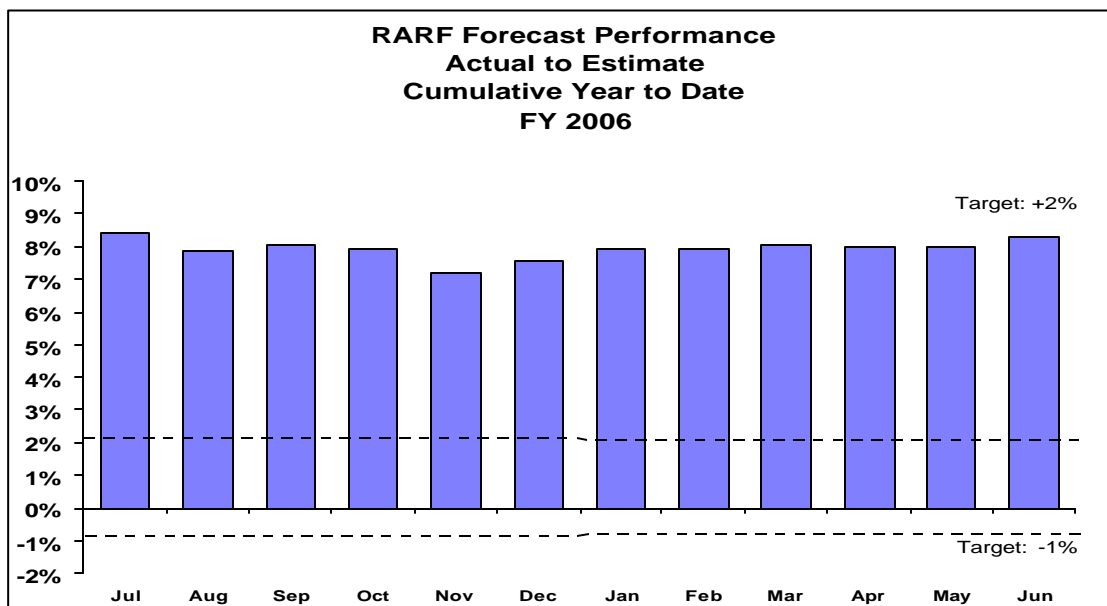
## Revenue Trends By Category

Fiscal Year to Date

| <b><u>Category</u></b> | <b>FY 2005</b>       | <b>FY 2006</b>       |                      | <b>FY 2006 /2</b>      |                      |
|------------------------|----------------------|----------------------|----------------------|------------------------|----------------------|
|                        | <b><u>Actual</u></b> | <b><u>Actual</u></b> | <b><u>Change</u></b> | <b><u>Estimate</u></b> | <b><u>Change</u></b> |
| Retail Sales           | \$158,179            | \$182,378            | 15.3%                | \$170,500              | 7.0%                 |
| Contracting            | 52,325               | 64,822               | 23.9%                | 56,800                 | 14.1%                |
| Utilities              | 20,813               | 23,600               | 13.4%                | 22,100                 | 6.8%                 |
| Restaurant & Bar       | 27,191               | 30,656               | 12.7%                | 29,300                 | 4.6%                 |
| Rental of Real Prop.   | 29,310               | 32,949               | 12.4%                | 31,200                 | 5.6%                 |
| Rental of Pers. Prop.  | 12,624               | 13,923               | 10.3%                | 12,700                 | 9.6%                 |
| Other                  | 16,364               | 19,309               | 18.0%                | 17,000                 | 13.6%                |
| <b>Total /1</b>        | <b>\$316,806</b>     | <b>\$367,637</b>     | <b>16.0%</b>         | <b>\$339,600</b>       | <b>8.3%</b>          |

NOTES: /1. Details may not add due to individual rounding.

/2. Forecast as of August, 2005.



### Summary:

FY 2006 RARF revenues totaled \$367.6 million, an increase of 16.0 percent over FY 2005 and 8.3 percent above the estimate. June RARF collections totaled \$32.2 million, an increase of 14.3 percent over June 2005 and 11.0 percent higher than the estimate. For FY 2006 all RARF revenue categories posted very strong double digit year-over-year growth with the **Retail Sales** and **Contracting** revenue categories providing the strongest growth. Strong employment and population growth out weighted the higher fuel prices and interest rates to push the excise tax collections to the largest year-over-year gain since the inception of the tax.

### Highlights:

- FY 2006 **Retail Sales** revenue posted a strong gain of 15.3 percent over FY 2005 and 7.0 percent above the estimate. The Greater Phoenix Blue Chip June issue reported that the Maricopa County population and personal income increased 3.7 and 9.4 percent for calendar year (CY) 2005 compared to 3.3 and 8.6 percent in CY 2004, respectively.
- **Contracting** revenues finished the year with an increase of 23.9 percent over FY 2005 and 14.1 percent above the estimate. The strong economy and population growth led to continued strength in construction activities with commercial, retail and industrial sectors helping the slowing residential sector.

